



PROFESSIONAL PROFILE



Charles Penan
Executive Vice President

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SPECIALTIES

- Capital Markets and Debt Financing (Permanent, Construction, Structured, Bridge)
- Equity, Pref, Joint Venture, Mezzanine
- Type: Land, Multi-Family, Office, Retail, Hospitality, Self-Storage, Industrial, Special Use
- Revolving Credit Facility, Secured Lines of Credit

PROFESSIONAL DESIGNATIONS

- Licensed Real Estate Sales Associate, Florida
- Licensed Mortgage Loan Originator, Florida

EDUCATION

- B.B.A.; University of Miami

CAREER SUMMARY

As Executive Vice President of Aztec Group, Charles Penan brings over \$2.5 billion of closed transaction experience that includes acquisition, disposition, development, bridge, equity, mezzanine, joint venture, and traditional debt placement for all types of commercial real estate nationwide.

Prior to joining Aztec Group in 2009, Mr. Penan spent five years at Cohen Financial working with one of the firm's top capital market teams. Prior to that, Mr. Penan was an Associate with Northmarq Capital, formerly Legg Mason Real Estate Services, in Boca Raton, Florida.

Mr. Penan has been a resident of South Florida for over 20 years, and is an active Board member of AIPAC, the Greater Miami Jewish Federation, and Young Leaders of United Way of Miami-Dade. Mr. Penan was honored as a member of the 2014 class of Top 40 Under 40 by the South Florida Business Journal.

REPRESENTATIVE TRANSACTIONS

Property	Product Type	Assignment	Location	Amount
Single Tenant	Office	Debt	New York	\$190,000,000
Emerald Grand	Mixed Use	Construction	Destin, FL	\$162,000,000
Turnberry Isle Resort	Hospitality	Debt	Aventura, FL	\$112,000,000
Marina Grande, Daytona	Condo	Debt & Equity	Daytona Beach, FL	\$76,500,000
Oasis Pointe Dania	Multi-Family	Construction	Dania Beach, FL	\$60,300,000
Gables Station	Land	Investment Sale	Coral Gables, FL	\$60,250,000
Gale Hotel & Condominium	Condo Hotel	Construction	Ft. Lauderdale, FL	\$54,825,000
Aventura Office	Office	Investment Sale	Aventura, FL	\$52,000,000
DACRA Lincoln Road Retail	Portfolio	Investment Sale	Miami, FL	\$51,918,000
BridgInvest Credit Facility	Other	Credit Facility	Miami, FL	\$50,000,000
Civica Center	Retail	Debt & Equity	Miami, FL	\$39,500,000
Kennelly Land Portfolio	Land	Debt	South Florida	\$36,500,000
One Turnberry Office	Office	Debt	Aventura, FL	\$35,000,000
Biscayne Landing	Land	Debt & Equity	North Miami, FL	\$30,000,000
Sawyers Landing	Land	Debt	Miami, FL	\$25,000,000
Extra Space Portfolio	Self Storage	Debt	DC Metro Area	\$24,150,000
Promenade Fultondale	Retail	Debt & Equity	Birmingham, AL	\$23,700,000
Bartonsville Retail Center	Retail	Debt	Bartonsville, PA	\$23,000,000
Hickory Hills	Multi-Family	Debt	Great Mills, MD	\$20,200,000
163rd Street Land Parcel	Land	Debt	Miami, FL	\$20,000,000
Forum Office Condominium	Office	Construction	Aventura, FL	\$20,000,000
Tuttle Royale	Land	Debt	Royal Palm Beach, FL	\$18,000,000
Four Seasons Parkland	Residential	Note on Note	Parkland, FL	\$15,750,000
Ft. Lauderdale Marina	Marina	Debt	Ft. Lauderdale, FL	\$15,000,000
Linkvest Credit Facility	Other	Credit Facility	Miami, FL	\$15,000,000

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