



PROFESSIONAL PROFILE



Howard Taft

Senior Managing Director

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SPECIALTIES

- Capital Markets and Debt Financing (Permanent, Construction, Structured, Mezzanine)
- Equity, Syndication, Pref, and Joint Venture Transactions
- Type: Apartments, Land, Fractured Condominium, Office, Retail, Hospitality, Self-Storage
- Note Purchases

PROFESSIONAL DESIGNATIONS

- Licensed Real Estate Broker, Florida
- Licensed Mortgage Loan Originator, Florida

EDUCATION

- B.S. in Real Estate & Accounting; University of Florida

CAREER SUMMARY

As Senior Managing Director of Aztec Group, Howard Taft brings over 40 years and over \$4 billion of commercial real estate capital markets and sales experience. Mr. Taft's primary focus is the origination, analysis, and placement of real estate debt and equity throughout the United States. Mr. Taft has closed transactions involving mezzanine, equity, and debt financing for acquisitions, development, and refinances for various product types including multifamily, retail, office, note transactions, office, new construction, condominiums, residential and office condominium conversions, land, and mixed-use properties. Mr. Taft has arranged Joint Venture Partners as a Principal and Intermediary. Prior to joining Aztec, Mr. Taft was Senior Managing Director at Cohen Financial, Senior Managing Director at Holliday Fenoglio Fowler (HFF), and a Senior Vice President at CREC in Coral Gables. Mr. Taft established and managed the Miami office of HFF and Cohen Financial.

Mr. Taft is affiliated with various organizations including National Association of Industrial and Office Properties (NAIOP), International Council of Shopping Centers (ICSC), Executive Committee/Advisory Board of University of Florida Warrington College of Business, and is former President and Member of the Florida Association of Mortgage Brokers and Mortgage Bankers.

REPRESENTATIVE TRANSACTIONS

| Property | Product Type | Assignment | Location | Amount |
|----------------------------|--------------|-----------------|----------------------|---------------|
| Single Tenant | Office | Debt | New York | \$190,000,000 |
| Emerald Grand | Mixed Use | Debt | Destin, FL | \$162,000,000 |
| Turnberry Isle | Hospitality | Debt | Miami, FL | \$105,000,000 |
| Destin Commons | Retail | Debt | Destin, FL | \$85,000,000 |
| Marina Grande | Condo | Debt & Equity | Daytona Beach, FL | \$76,500,000 |
| Lincoln Road Retail | Portfolio | Sale | Miami, FL | \$52,000,000 |
| Civica | Retail | Debt & Equity | Miami, FL | \$39,500,000 |
| Hillsboro Beach Portfolio | Land | Debt | Hillsboro Beach, FL | \$36,000,000 |
| One Turnberry | Office | Debt | Aventura, FL | \$35,000,000 |
| Extra Space Portfolio | Self Storage | Debt | DC Metro Area | \$25,000,000 |
| Bartonsville Retail Center | Retail | Debt | Bartonsville, PA | \$23,000,000 |
| Crossings Shopping Center | Retail | Debt | Miami, FL | \$20,000,000 |
| 163rd Street Land Parcel | Land | Debt | Miami, FL | \$20,000,000 |
| Pembroke Centre | Retail | Debt | Pembroke Pines, FL | \$18,500,000 |
| Tuttle Royale | Land | Debt | Royal Palm Beach, FL | \$18,000,000 |
| Linkvest Credit Facility | Other | Credit Facility | Miami, FL | \$15,000,000 |
| Aventura Retail Center | Retail | Debt | Aventura, FL | \$12,000,000 |
| Forum Office Condo | Office | Debt | Aventura, FL | \$12,000,000 |
| 4141 Design District | Office | Debt | Miami, FL | \$11,925,000 |
| Brody Mobile Home | Multifamily | Debt | Miami, FL | \$9,150,000 |
| Triarch Retail Center | Retail | Debt | Aventura, FL | \$8,500,000 |
| Summerset Condominium | Condo | Debt | Oakland Park, FL | \$7,500,000 |
| Adler Industrial | Mixed Use | Debt | Houston, TX | \$7,000,000 |
| Plaza North & South | Condo | Debt | Hallandale Beach, FL | \$6,850,000 |
| Hudson Flats | Industrial | Debt | Delray Beach, FL | \$5,500,000 |
| Eastside Village Retail | Retail | Debt & Sale | Lakeland, FL | \$5,150,000 |