



PROFESSIONAL PROFILE



Jason Shapiro
Managing Director

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SPECIALTIES

- Capital Markets and Debt Financing (Construction, Structured, Mezzanine, Permanent)
- Equity, Syndication, Pref, and Joint Venture Transactions
- Type: Retail, Apartments, Office, Self-Storage, Hospitality, Condominium, Fractured Condominium, Land
- Note Purchases, Note Restructuring, Secured Partnership Interest Facilities

PROFESSIONAL DESIGNATIONS

- Licensed Mortgage Loan Originator, Florida

EDUCATION

- B.B.A. with concentration in Finance; University of Miami
- M.B.A. with concentration in Finance; University of Miami

CAREER SUMMARY

As Managing Director of Aztec Group, Jason Shapiro brings over 25 years of experience in commercial real estate investment banking, and leads all capital markets activities for the firm. Mr. Shapiro’s primary focus is arranging all forms of debt; including permanent, bridge, construction, mezzanine, and participating loans, as well as equity and joint venture placements for the firm’s own account and on behalf of the firm’s extensive client base. Mr. Shapiro has been involved in and closed transactions spanning all commercial and residential real estate asset types totaling over \$3 billion, and encompassing in excess of 50 million square feet.

Prior to joining Aztec, Mr. Shapiro spent seven years as Vice President of Thomas D. Wood & Company’s Coral Gables, Florida office. Mr. Shapiro was responsible for the origination and placement of long-term, income property loans on behalf of domestic life insurance companies. During his tenure at Thomas D. Wood & Company, Mr. Shapiro closed over 100 commercial real estate financing transactions.

REPRESENTATIVE TRANSACTIONS

Property	Product Type	Assignment	Location	Amount
GREC Portfolio	Multifamily	Debt	Florida	\$180,000,000
Fashion Outlets of Chicago	Retail	Debt	Chicago, IL	\$140,000,000
Fashion Outlets of Niagara	Retail	Debt	Niagara Falls, NY	\$108,000,000
Durbin Creek Pavilion	Retail	Debt	Jacksonville, FL	\$80,500,000
Modern Doral	Residential	Debt-A&D	Doral, FL	\$65,000,000
Oasis Pointe	Multifamily	Debt	Dania Beach, FL	\$60,300,000
Old Cutler Towne Center	Retail	Debt	Miami, FL	\$24,500,000
Chapin Crossing Develop.	Retail	Debt & Equity	Chapin, SC	\$20,000,000
Chapin Crossing Recap	Retail	Debt & Equity	Chapin, SC	\$18,500,000
Sedano’s Pizza	Retail	Debt	Miami, FL	\$18,500,000
Sunset Harbour Shoppes	Retail	Debt	Miami Beach, FL	\$18,000,000
AT&T Florida Portfolio	Other	Debt	Florida	\$16,000,000
The Place at Corkscrew	Residential	Debt	Estero, FL	\$15,000,000
Riverbend Marketplace	Retail	Debt & Equity	Fort Lauderdale, FL	\$15,000,000
Pine Island Marketplace	Retail	Debt	Davie, FL	\$13,265,000
Villa Valencia	Condo Land	Debt	Coral Gables, FL	\$12,000,000
Hollywood Walmart	Retail	Debt	Hollywood, FL	\$11,100,000
Campbell Shoppes	Retail	Debt	Homestead, FL	\$9,625,000
Orduna Court	Multifamily	Debt	Coral Gables, FL	\$9,436,000
Fowler Self-Storage	Storage	Debt	Tampa, FL	\$8,400,000
Ebb & Flow	Retail	Debt	Miami, FL	\$7,105,000
Winn-Dixie Coral Way	Retail	Debt	Miami, FL	\$7,000,000
Suniland Center	Retail	Debt	Pinecrest, FL	\$6,500,000
Coral Way Walmart	Retail	Debt	Miami, FL	\$6,500,000
REO Center	Office	Debt	Tampa, FL	\$5,850,000