



# PROFESSIONAL PROFILE



**Karl Thomson**  
Financial Analyst

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### SPECIALTIES

- Investment Sales (Multifamily)
- Capital Markets & Debt Financing
- Underwriting Investment Sales, Debt and Equity Transactions, Development

### PROFESSIONAL DESIGNATIONS

- Licensed Real Estate Sales Associate, Florida

### EDUCATION

- M.A. Joint Honours with concentration in International Business & International Relations; University of Dundee; United Kingdom
- M.B.A. with concentration in Real Estate; University of Miami

### CAREER SUMMARY

As Financial Analyst of Aztec Group, Karl Thomson is responsible for creating and analyzing financial models, statements, and proformas. Additionally, he formulates advanced market and asset-level analyses that accompany decision-making processes throughout the life cycle of property investments. Mr. Thomson also coordinates due diligence and marketing processes and prepares detailed documentation for internal and external purposes including memorandums, pitch books, and private placements. While at Aztec Group, Mr. Thomson has been involved in closings of sales and capital markets transactions with a value in excess of \$375 million.

Prior to joining the Aztec Group, Mr. Thomson held analytical roles in real estate brokerage, development, and acquisitions.

### REPRESENTATIVE TRANSACTIONS

Property	Product Type	Assignment	Location	Amount
Square Station	Multifamily	Debt	Miami, FL	\$142,000,000
Art Plaza	Multifamily	Debt	Miami, FL	\$142,000,000
Promenade Fultondale	Retail	Debt & Equity	Birmingham, AL	\$23,770,000
Luna at Hollywood	Multifamily	Investment Sale	Hollywood, FL	\$19,800,000
Arcadia Gardens	Multifamily	Equity	Palm Beach Gardens, FL	\$16,256,000
San Mateo Crossing	Multifamily	Equity	Kissimmee, FL	\$14,109,000
Oleander Portfolio	Multifamily	Investment Sale	Miami, FL	\$12,100,000
Siena Pointe	Multifamily	Equity	Davenport, FL	\$8,002,500