



PROFESSIONAL PROFILE



Vince Procacci
Financial Analyst

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SPECIALTIES

- Underwriting Investment Sales, Debt and Equity Transactions, Development (Hospitality)
- Investment Sales
- Capital Markets & Debt Financing

PROFESSIONAL DESIGNATIONS

- Level I & II Chartered Financial Analyst Exam

EDUCATION

- B.A. in International Economic Policy; American University
- M.A. in International Trade & Investment Policy; George Washington University
- Certificate in Hotel Real Estate Investments & Asset Management; Cornell University

CAREER SUMMARY

As Financial Analyst of Aztec Group, Vince Procacci is responsible for financial analysis, formulating marketing materials and offering memoranda, underwriting, due diligence, and pre-closing task management. Mr. Procacci has extensive experience in hospitality with responsibilities that include asset management for leisure merchant banking investments and opportunities. While at Aztec Group, Mr. Procacci has been involved in sales and capital markets transactions with a value in excess of \$350 million.

Prior to joining Aztec Group, Mr. Procacci spent four years at a Florida-based developer leading the hospitality expansion efforts with a Dual Brand, LEED-certified hotel development project in Miami. Prior to that, Mr. Procacci was a economic and financial analyst at a Brazilian investment fund's Washington, D.C. office.

REPRESENTATIVE TRANSACTIONS

Property	Product Type	Assignment	Location	Amount
Mill Falls at the Lake	Hospitality	Equity	Meredith, NH	\$60,000,000
DoubleTree Valley Forge	Hospitality	Equity	King of Prussia, PA	\$50,000,000
Toll House Hotel	Hospitality	Equity	Los Gatos, CA	\$49,000,000
Marriott FLL North	Hospitality	Investment Sale	Fort Lauderdale, FL	\$48,500,000
AC Marriott Dadeland	Hospitality	Equity	Miami, FL	\$44,000,000
AC Marriott North Hills	Hospitality	Investment Sale	Raleigh, NC	\$43,000,000
The Lodge at Tiburon	Hospitality	Equity	Tiburon, CA	\$38,000,000
Hilton Garden Inn	Hospitality	Investment Sale	Providence, RI	\$28,500,000
Courtyard Six Flags	Hospitality	Investment Sale	San Antonio, TX	\$21,750,000
Residence Inn Six Flags	Hospitality	Investment Sale	San Antonio, TX	\$19,250,000