



PROFESSIONAL PROFILE



Karl Thomson

Associate

T: (305) 938-8631

C: (305) 761-4035

kthomson@aztecgroup.com

SPECIALTIES

- Investment Sales
- Capital Markets & Debt Financing
- Underwriting Investment Sales, Debt and Equity Transactions, Development

PROFESSIONAL DESIGNATIONS

- Licensed Real Estate Sales Associate, Florida

EDUCATION

- M.A. Joint Honours with concentration in International Business & International Relations; University of Dundee; United Kingdom
- M.B.A. with concentration in Real Estate; University of Miami

CAREER SUMMARY

As Associate of Aztec Group, Karl Thomson is responsible for managing the financial analysis, positioning and execution of capital market and investment sale engagements. Mr. Thomson is also active in various asset management processes throughout the life cycle of Aztec Group's merchant banking activities. Mr. Thomson's experience includes the formulation of market research, financial models, offering memorandums, pitch books, and private placements. While at Aztec Group, Mr. Thomson has been involved in closing sales and capital markets commercial real estate transactions representing in excess of \$825 million.

Prior to joining the Aztec Group, Mr. Thomson held analytical roles in real estate brokerage, development, and acquisitions.

REPRESENTATIVE TRANSACTIONS

Property	Product Type	Assignment	Location	Amount
Downtown 5th	Multifamily	Debt	Miami, FL	\$247,500,000
Square Station	Multifamily	Debt	Miami, FL	\$142,000,000
Art Plaza	Multifamily	Debt	Miami, FL	\$142,000,000
Miami Plaza	Multifamily	Debt	Miami, FL	\$99,010,000
Promenade Fultondale	Retail	Debt & Equity	Birmingham, AL	\$23,770,000
Second Plaza	Multifamily	Debt	Miami, FL	\$21,701,000
Luna at Hollywood	Multifamily	Investment Sale	Hollywood, FL	\$19,800,000
Chapin Crossing	Retail	Debt & Equity	Chapin, SC	\$18,500,000
Miami Extra Space	Self-Storage	Debt	Miami, FL	\$18,000,000
Arcadia Gardens	Sr. Housing	Equity	Palm Beach Gardens, FL	\$16,256,000
Lincoln Square	Office	Investment Sale	Miami Gardens	\$15,350,000
San Mateo Crossing	Multifamily	Equity	Kissimmee, FL	\$14,109,000
Oleander Portfolio	Multifamily	Investment Sale	Miami, FL	\$12,100,000
1533 Sunset	Office	Investment Sale	Coral Gables, FL	\$8,700,000
Grandville Place	Land	Debt	Homestead, FL	\$8,500,000
Siena Pointe	Multifamily	Equity	Davenport, FL	\$8,002,500
Brickell Villas	Land	Debt	Miami, FL	\$6,150,000
Palm Aire	Land	Investment Sale	Pompano Beach, FL	\$2,700,000