



PROFESSIONAL PROFILE



CAREER SUMMARY

As an Analyst of Aztec Group, Pedro Pompeu is responsible for the creation and analysis of financial models, statements, and discounted cash flow proformas as well as real estate-specific market research and creation of marketing materials for financing requests and offering memorandums. While at Aztec Group, Mr. Pompeu has been involved in closing sales and commercial real estate transactions representing in excess of \$245 million.

Prior to joining the Aztec Group, Mr. Pompeu was involved in the acquisition and sale of residential real estate investments with over 50 transactions across the state of Florida.

Pedro Pompeu

Analyst

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SPECIALTIES

- Investment Sales
- Capital Markets & Debt Financing
- Underwriting Investment Sales, Debt and Equity Transactions

PROFESSIONAL DESIGNATIONS

- Licensed Real Estate Sales Associate, Florida

EDUCATION

- B.B.A. with concentration in Economics & International Business; University of North Florida
- M.S. with concentration in International Real Estate; Florida International University

REPRESENTATIVE TRANSACTIONS

Property	Product Type	Assignment	Location	Amount
Arcadia Gardens	Sr. Housing	Debt	Palm Beach Gardens, FL	\$55,600,000
Alloro at University Groves	Sr. Housing	Debt	Sarasota, FL	\$54,500,000
Rocking Wilco	Land	Debt	Georgetown, TX	\$33,250,000
Crossings Shopping Village	Multifamily	Debt	Miami, FL	\$25,000,000
Mr. C Residences WPB	Condo	Debt	West Palm Beach, FL	\$24,000,000
36th Street Storage	Storage	Debt	Miami, FL	\$18,300,000
8000 Arlington	Multifamily	Debt	Jacksonville, FL	\$10,000,000
Bartonsville Plaza	Retail	Debt	Stroudsburg, PA	\$8,875,000
Somerset P&Q	Multifamily	Debt	Fort Lauderdale, FL	\$6,600,000
Sienna Shoppes Miramar	Retail	Debt	Miramar, FL	\$4,000,000
Shoppes at Polo Legacy	Retail	Debt	Lake Worth, FL	\$4,000,000
Elmore Plaza	Retail	Debt	Lighthouse Point, FL	\$4,000,000